



Security Information Systems is *Hailed One of the Best.*



Alarm Monitoring Software Accommodates 256 Devices

Security Information Systems (SIS) of Orlando, Fla., is one of those companies that passionately supports its products and services. While many products come and go in a flash, I have watched SIS' software products evolve since 1987. The latest version of its Alarm Center® program is an impressive monitoring system package.

This flagship product line is UL Classified and Listed and is designed to automate signal traffic from as many as 256 digital, IP and radio alarm receivers simultaneously. This is the perfect package for an alarm dealer that is ready to start a central station or a security director looking at a proprietary station for his/her organization.

For more information on SIS products, visit SecuritySoftware.com

Security Information Systems, Inc.
6314 Kingspointe Parkway, Suite 3, Orlando, FL 32819
407.345.1550

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SSI's ISC/ASIS Top 30: Editors Storm Shows, Hail the *Best*

With two of the industry's most prominent trade shows stacked back-to-back less than a month apart — and amid a rash of vicious hurricanes that ravaged the Gulf Coast — just getting to them, let alone evaluating the plethora of product offerings, was daunting. Fortunately, SSI's technology authorities Al Colombo and Bob Dolph were on the scene to weather the deluge and wring out their annual top product picks.

By Scott Goldfine,
Al Colombo and
Bob Dolph

Editor-in-Chief
Technical Editor
Technical Writer

scott.goldfine@securitysales.com
al.colombo@securitysales.com
bob.dolph@securitysales.com

AT A GLANCE

- More than 1,100 exhibitors vied for the attention of attendees at the 2005 ISC East and ASIS Int'l expositions
- One would have to visit a different booth about every 2 minutes to see all the ISC East/ASIS exhibits
- Technical Editor Al Colombo and Technical Writer Bob Dolph each picked their top 15 products of the shows for SSI's annual ISC East/ASIS Top 30 Product Picks
- Making the list has become a high honor for manufacturers, which often promote the accomplishment in their literature

Despite the Gulf Coast being gripped by the worst hurricane season on record, more than 8,000 dedicated security professionals made their way to ISC East in New York Aug. 24-25, while another 19,000+ took in the ASIS Int'l Expo in Orlando, Fla., Sept. 12-15. Those who braved the elements were rewarded with more than 1,100 combined booths showcasing the industry's latest state-of-the-art technology.

However, even if you are the most stalwart security practitioner, you could no more than scratch the surface of the massive array of offerings presented at these two events. Unless, of course, you knew a way to systematically get through each and every exhibit in just over two minutes apiece (1,150 booths divided into 40 hours, or 2,400 minutes, of show floor time, excluding lunches or bathroom breaks). Granted, there was some overlap of both attendees and exhibitors at these shows, and not every exhibit was applicable to every visitor.

Nevertheless, sorting through and making sense of such an onslaught of products can be intimidating. In addition, despite those lofty attendance fig-

ures, only a fraction of the security universe makes it to these events. If only there were some way the process could be simplified and made easier for both those who attend and those who do not to know which products they should not overlook. Good news — there is!

Security Sales & Integration Technical Editor Al Colombo and Technical Writer Bob Dolph tirelessly fanned out across the show-floor aisles — forsaking their aching backs and throbbing feet — to glean which products stood out the most from amid the exhibition glut. Much to the chagrin of their chiropractors and podiatrists, these savvy security technology gurus brushed aside all the hype to uncover the diamonds in the rough to be included in this year's SSI ISC East/ASIS Top 30 Product Picks.

Even then, there were far more noteworthy items than could be contained within a mere 30 leading products. That's why Al and Bob spent the ensuing weeks sorting and reviewing their notes, press materials and spec sheets to distill it all down to a tidy 15 devices apiece. These are the ones they believe offer the greatest opportunities to installing dealers and systems integrators.